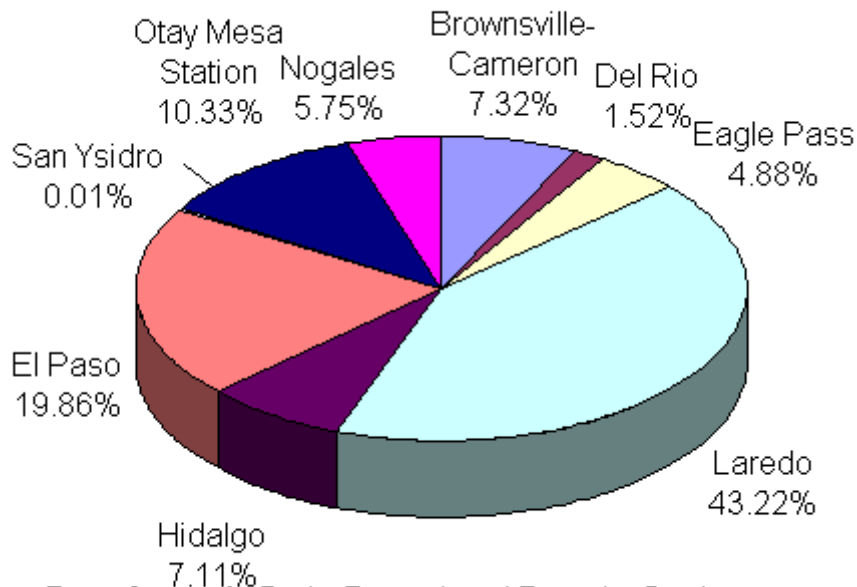


International sales data from Austin and Washington confirm that Mexico continues to be largest export market for Texas products. Texas shipments to Mexico exceeded \$41.6 billion again in 2002, accounting for roughly 44 percent of total state exports. Reflective of ongoing trends in global business and supply chain management, the biggest product categories exported to Mexico are intermediate inputs in manufacturing. Computer and electronic parts, transportation equipment pieces, and electrical machinery parts, and appliance components remain the leading Texas exports to customers south of the Border. Much of this traffic moves through El Paso. For 2002, the Bureau of Transportation Statistics reports that nearly \$16 billion worth of exports to Mexico were shipped through port facilities in the City of El Paso.

Merchandise imports through El Paso are also strong. In 2002, the value of imports surpassed \$22.6 billion. The city is the second largest importer/exporter along the southern border and is ranked in the top 25 metropolitan exporters nationwide.

International trade has created numerous opportunities for customs brokerages in El Paso. There are over 40 customs brokerage firms in El Paso that serve as a liaison between the importer/exporter and the Customs and Border Protection unit of the U.S. Department of Homeland Security. Customs brokers represent the interests of the importer/exporter and keep them in compliance with federal regulations. They define the appropriate classification for exports and imports and determine the appropriate tariffs according to federal regulations. Brokers often arrange warehousing for the imported merchandise, plus advise clients on laws affecting their international transactions

Exports to Mexico by Border City, 2002



Source: Texas Centers for Border Economic and Enterprise Development, Border Trade Data. <http://texascenter.tamtu.edu/>

Exports to Mexico By Border City - 2002

City	Value	% of Border
Brownsville-	5,444,590,142	7.10%
Del Rio	1,298,596,166	1.69%
Eagle Pass	3,402,557,266	4.44%
Laredo	32,375,148,776	42.23%
Hidalgo	5,764,450,820	7.52%
El Paso	15,904,657,899	20.75%
Calexico	2,570,025	0.00%
San Ysidro	89,195,443	0.12%
Otay Mesa Station	8,531,210,389	11.13%
Nogales	3,848,177,355	5.02%
Total Value	76,661,154,281	

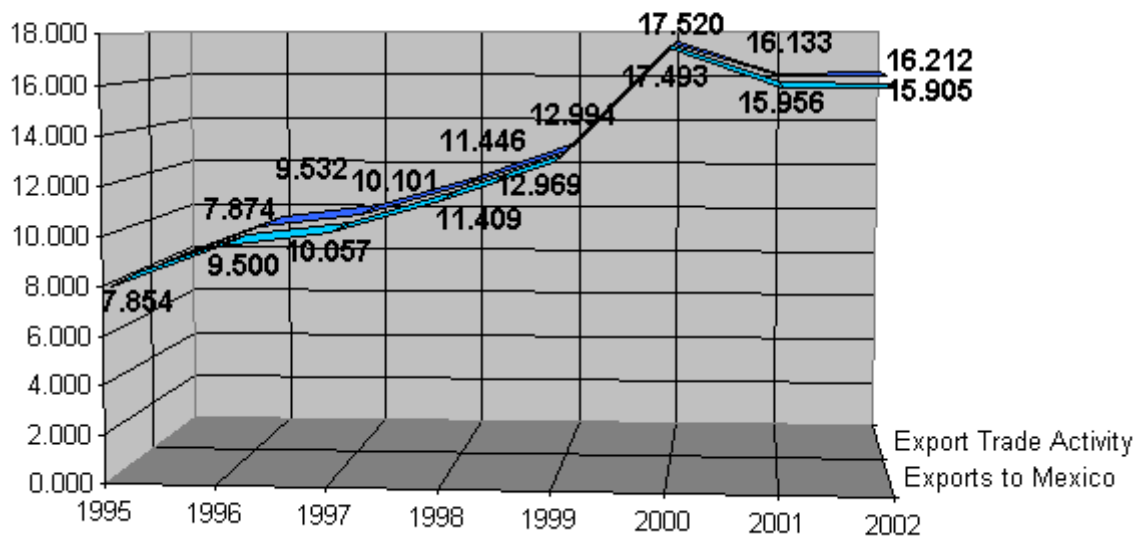
<http://texascenter.tamtu.edu/>

Source: Texas Centers for Border Economic and Enterprise Development, Border Trade Data

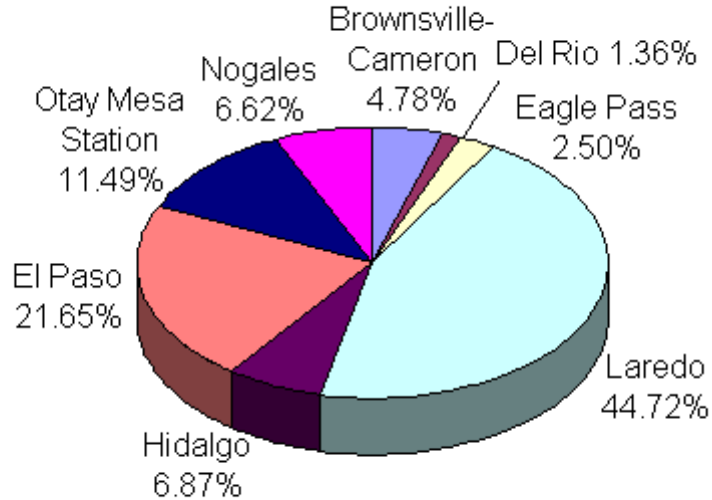
3	Articles Of Plastics, N.E.S.	596,543,137
4	Digital Monolithic Integrated Units	545,754,907
5	Television Picture Tubes, Color	500,313,898
6	Parts Of Electrical Apparatus For Switching Or Protecting Electrical Circuits For Making Connections To Or In Electrical Circuits, N.E.S.	419,080,219
7	Electric Conductors, For A Voltage Not Exceeding 80 Volts, N.E.S.	356,499,728
8	Articles For The Conveyance Or Packing Of Goods, N.E.S., Of Plastics; Stoppers, Lids, Caps And Other Closures, Of Plastics	311,525,661
9	Electrical Apparatus For Switching Or Protecting Electrical Circuits Or Making Connections To Or In Electrical Circuits, N.E.S., Not Exceeding 1,000 V	296,370,480
10	Articles Of Iron Or Steel, N.E.S.	262,255,981

Source: Texas Centers for Border Economic and Enterprise Development, Border Trade Data
<http://texascenter.tamui.edu/>

U.S. Dollar Values of Export Activity El Paso Port of Entry (in billions of dollars) 1995 - 2002



Imports from Mexico by Border City, 2002



Source: Texas Centers for Border Economic and Enterprise Development, Border Trade Data.
<http://texascenter.tamui.edu/>

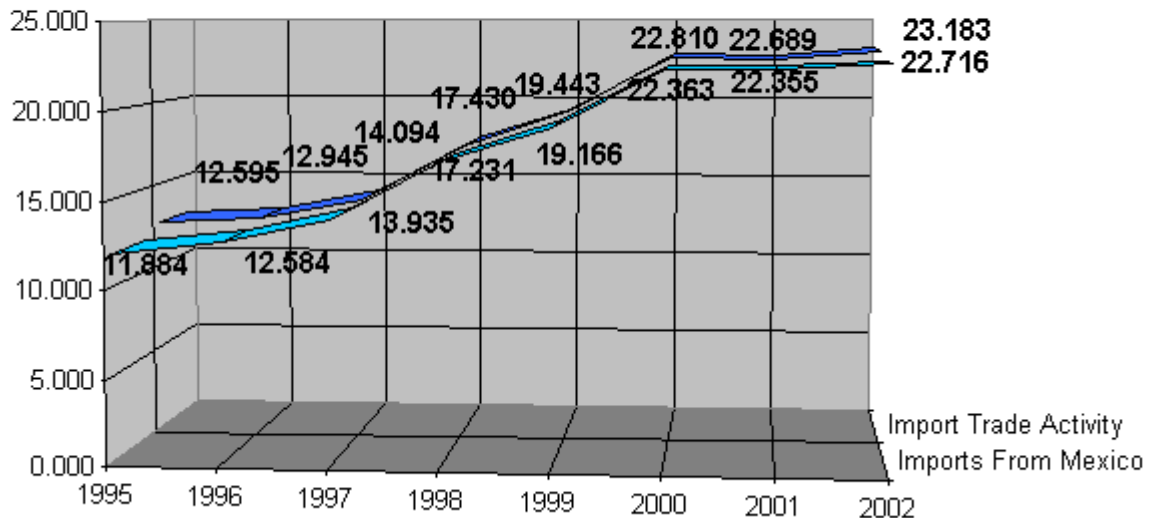
Imports from Mexico By Border City - 2002

City	Value	% of Border Trade to Mexico
Brownsville-Cameron	4,915,380,467	4.71%
Del Rio	1,372,077,629	1.32%
Eagle Pass	2,660,434,929	2.55%
Laredo	46,980,662,189	45.03%
Hidalgo	6,902,006,544	6.62%
El Paso	22,716,029,338	21.77%
Calexico	na	0.00%
San Ysidro	na	0.00%
Otay Mesa Station	11,831,888,980	11.34%
Nogales	6,947,725,364	6.66%
Total Value	104,326,205,440	

<http://texascenter.tamui.edu/>

Source: Texas Centers for Border Economic and Enterprise Development, Border Trade Data

U.S. Dollar Values of Import Activity El Paso Port of Entry (in billions of dollars) 1995 - 2002



Source: Texas Centers for Border Economic and Enterprise Development, Border Trade Data. <http://texascenter.tamui.edu/>

El Paso Top Ten Imports from Mexico - 2002

Rank	Description	Imported Value
1	Ignition Wiring Sets And Other Wiring Sets Of A Kind Used In Vehicles, Aircraft Or Ships	2,398,020,651
2	Digital Processng Units Whether Or Not Presented With The Rest Of The System Which May Contain Storage Units, Input Units Or Output Units	1,639,279,897
3	Parts Of Seats, N.E.S.	1,585,446,706
4	Tv Receivers, Color, Incl Video Monitors & Projectors), Whet Or Nt Incorp Radiobroadcast Receivers Or Sound Or Video Recordng Or Reproducing Apparatus	1,326,109,860
5	Motor Vehicles For The Transport Of Persons (Other Than Public Transport), N.E.S.	1,167,515,940
6	Special Transactions And Commodities Not Classified According To Kind	1,085,980,634
7	Transmission Apparatus For Radiotelephony, Radiotelegraphy, Radiobroadcasting Or Television, Not Incorporating Reception Apparatus	988,065,938
8	Transmission Apparatus For Radiotelephony, Radiotelegraphy, Radiobroadcasting Or Television, Incorporating Reception Apparatus	704,608,876
9	Radiobroadcast Receivers, Combined With Sound Recording Or Reproducing Apparatus, Operating With An External Power Source As In Motor Vehicles	525,411,899
10	Parts Of Automatic Data Processing Machines And Units Thereof, Magnetic Or Optical Readers, And Machines For Transcribing And Processing Data N.E.S.	471,825,984

Source: Texas Centers for Border Economic and Enterprise Development, Border Trade Data

<http://texascenter.tamui.edu/>